

# FSP Global Training Delivery Model: Your Training. Transformed.



Start your FSP journey toward smarter, faster global trials

## Your FSP challenges solved

### What challenges are holding your business back?

- Are inconsistent or resource constrained training processes slowing down your ability to onboard and upskill teams globally?
- Is your internal team struggling to manage training logistics, scheduling and delivery at the scale your portfolio demands?



## What is FSP Global Training Delivery?

The **Global Training Delivery** model is an FSP solution that centralizes and operationalizes all aspects of training delivery. Instead of relying on traditional training strategies, this model transfers full accountability for training logistics, trainer performance, delivery quality and continuous improvement to Fortrea. A reliable, centralized training engine that runs on a global scale without burdening your internal teams.

Key components:

- Standardized, high quality training delivery
- Centralized logistics and trainer management
- Flexible, scalable operating model

This model aims to deliver consistent quality, predictable costs and streamlined global execution.

## Unlocking tangible benefits for your business

By outsourcing training as a function, organizations can unlock measurable operational, financial and strategic value:

### Operational efficiency

- Fast onboarding of CRAs and other roles
- Standardized delivery across all regions
- Quality delivery of compliance critical processes

### Cost optimization

- Convert fixed internal staff cost into predictable unit-based pricing tied to outputs
- Reduce overheads tied to scheduling, logistics and content management
- Right-size capacity as portfolio volume fluctuates

### Quality and consistency

- Sessions delivered by trained, dedicated facilitators
- Transparent, repeatable processes with measurable metrics
- Continuous improvement built into every cycle

### Scalability and agility

- Expand or contract capacity rapidly (e.g., ~450 CRAs/year)
- Seamlessly shift formats—virtual, hybrid or in-person training available
- Easily extend to new training areas (e.g., PM workshops, accredited programs)

## Global Training Delivery in action

### Challenge:

The sponsor's internal training department had been downsized and was no longer able to fully support clinical role training. With high staff turnover and ongoing portfolio growth, there was a need to onboard ~450 Clinical Research Associates (CRAs) each year. Although the client had existing training content, they lacked the capacity to deliver sessions on a consistent basis.

### Goal:

Establish a robust global training delivery model capable of scaling rapidly in response to fluctuations in study volume and meet varying regional requirements, where CRAs receive consistent, high-quality training on client-specific systems and processes. With the end goal to alleviate the operational burden on internal teams, allowing them to focus on core priorities.

### Solution—Unitized functional training service:

- Launched a dedicated functional training team
- Assumed full ownership of delivery, logistics and trainer enablement
- Implemented unit-based billing tied to measurable outputs (virtual sessions, workshops and content review)
- Expanded scope to include Project Management training and accredited CRA programs

### Value delivered:

#### Accountable

Complete transfer of accountability for training execution, reducing operational burden

#### Consistent

High-volume onboarding sustained annually

#### Fast scaling

Rapid pivot to virtual format during COVID and fast scaling during hiring surges

#### Collaboration

Strong foundation for long-term partnership and continuous model evolution

### Fortrea FSP: Innovative solutions, powered by experience

Our **Global Training Delivery** model is an innovative clinical FSP solution, powered by deep industry experience.

With over 6,400+ FSP staff across 70+ countries, Fortrea is one of the largest FSP CROs in the world. Our global infrastructure supports in-country, regional, on-, near- and off-shore models, offering you flexibility and scalability. We can help you accelerate timelines, reduce risk and maximize portfolio performance where you need it most.

Backed by 120+ cross-functional relationships and a dedicated recruitment team, we bring deep knowledge and proven capabilities to every engagement. Long-term, decade-plus alliances and industry recognition underscore our commitment to quality and innovation. This commitment is reflected in our continuous investment in technology, enabling us to deliver efficient, high-quality solutions.

### Contact our Clinical FSP team today

Let Fortrea's **Global Training Delivery** model drive consistency and accelerate your business.

**Contact your Fortrea representative today to start your journey toward smarter, faster global trials.**

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